

2017 Q3

Investor Communication

10/10/2017

ELECTRIC POWER STEERING COLUMNS & INTERMEDIATE SHAFTS

DRIVELINE SYSTEMS

HYDRAULIC POWER STEERING

ADAS &
AUTOMATED
DRIVING

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Presenters



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STRATEGY FOR PROFITABLE GROWTH

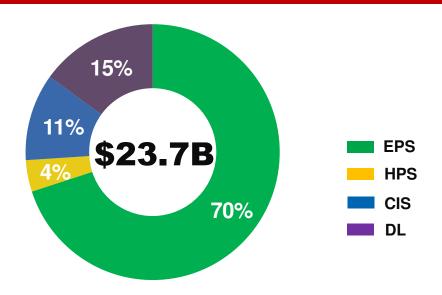


Well-Defined Plan to Drive Stakeholder Value

Backlog Update



Order to Delivery as of September 30, 2017



^{*} We compile the booked business information through our internal records, and such information has not been audited or reviewed by our auditors.



Eleven (11) New Major Program Launches in Q3 2017



- Ford Expedition (Full-size, SUV) EPS and Column in Mexico
- Ford Lincoln Navigator (Full-size, SUV) EPS and Column in Mexico
- GM Buick Enclave (D Segment, SUV) EPS and Halfshaft in Mexico
- PSA Citroen C3 Aircross (B Segment, SUV) EPS in Europe
- Tata Nexon (B Segment, SUV) Halfshaft in India
- SGMW Confero S. (B Segment, MPV) EPS in Indonesia
- SGMW Hongguang S3 (C Segment, SUV) EPS in China
- *BISU T5 (B Segment, 7 seats SUV) EPS in China















^{*} Related to a non-consolidated joint venture

Footprint Expansion to Strengthen Growth Globally

New Customer Service Center in Atsugi Japan



- Support strategic customer Nissan and the Renault-Nissan-Mitsubishi Alliance
- Through application-specific engineering projects and coordinated Nexteer's global resources















Tokyo CSC

Atsugi (NEW) CSC



Product Highlights

Brush Column EPS (B-CEPS) Gen 2.0

Electronics Evolution (Gen 1.0 to Gen 2.0)

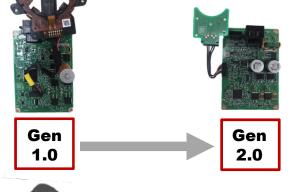
- FR4 PHA design
- APA/LKA feature capable HW
- Selectable steering character

Mechanical Evolution (Gen 1.0 to Gen 2.0)

- Reduced design complexity, size, and cost
- Common gear ratio design 18:1











Product Highlights

Brushless Column EPS (BL-CEPS) Gen 3.0

Electronics Evolution (Gen 1.0 to Gen 3.0)

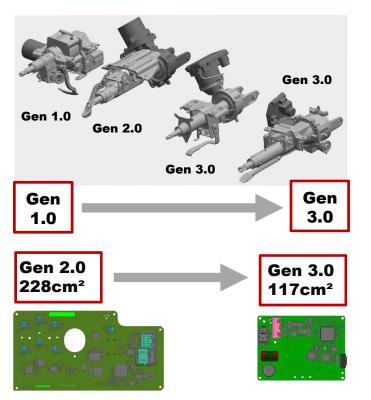
- Conversion to compact MPP (Modular Power Pack)
- Non-contacting, digital torque & absolute position sensor
- Advanced functionality (APA, LKA, premium steering character)
- Cybersecurity enabled
- LOA mitigation, Hardware & Software Redundancy to support ADAS

Mechanical Evolution (Gen 1.0 to Gen 3.0)

- High output capability (45Nm to 88 Nm assist)
- High torsional stiffness, energy absorbing column









Business Expansion - ADAS

GM - CRUISE ADAS Program

- GM working with CRUISE Automation for sensor integration
- Fleet vehicles (130) accumulating miles in AZ and CA
- Bolt as first high volume production, driverless
 ADAS vehicle in the world 2018 SOP
- Nexteer developed 4th Generation of CEPS ADAS over a 2 year span, production planned in Suzhou, China
- GM Assembly in Orion, MI





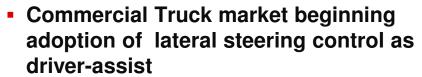


Generation 4.0 CEPS



Business Expansion - Commercial Trucks

Partnering with WABCO into Commercial Vehicle ADAS



- Ability to apply ADAS features
- Initial Class 8 truck market introduction 2019
- Required capacity of truck applications prohibit EPS, steering will remain Hydraulic based

Nexteer MagnaSteer Torque Overlay (MTO)

- Hydraulic steering-based MagnaSteer technology in production since 1994: over 5 million systems produced
- Torque overlay capability launched 2015 on GM ³/₄ and 1 ton pick up trucks: annual volume 150K/year

Agreements with WABCO and RH Sheppard

- Integrate ADAS capability directly into HPS Truck gear
- RH Sheppard will supply base gear and final assembly
- WABCO will serve as customer systems integrator















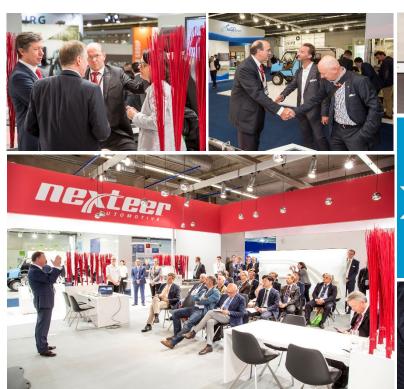






















STRATEGY FOR PROFITABLE GROWTH



Well-Defined Plan to Drive Stakeholder Value