



2025年第一季度 业务概况



2025年5月15日

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新项目投资

2025年第一季度概要

23
个项目投产

14个
电动车项目投产

15个
项目于亚太区投产

19个
为新或新获取业务

第一季度主要投产项目



菲亚特 Panda
CEPS



福特 Expedition
REPS



比亚迪 汉L
半轴



宝马2系 Gran Coupe
SPEPS



极氪 007GT
半轴



阿尔法·罗密欧 Junior / 蓝旗亚 Ypsilon
SPEPS



凯迪拉克 Vistiq
中间轴、半轴



领克 900
半轴



欧宝 Frontera
CEPS

 该项目包含电动车

CEPS: 管柱助力式EPS; REPS: 齿条助力式EPS; SPEPS: 单小齿轮助力式EPS

nexteer
AUTOMOTIVE

a leader in intuitive motion control

新业务订单 – 2025年第一季度

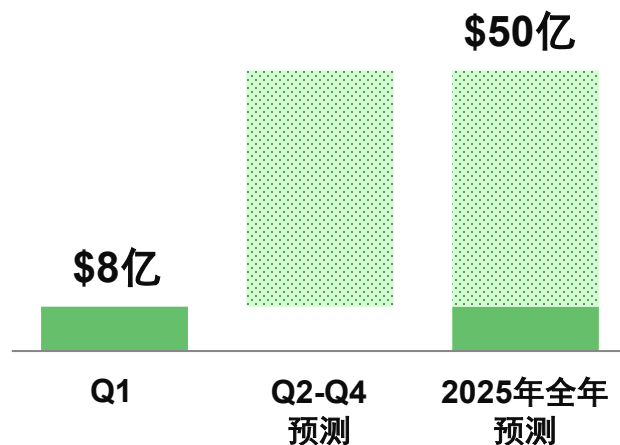
主要亮点

- 持续获得中国新能源车企强劲订单，订单涵盖REPS, RWS和DPEPS
- 赢得北美客户重要管柱订单，提高北美管柱业务的竞争力与规模效应
- 预计年内还将获得更多“线控”技术相关订单

RWS: 后轮转向; DPEPS: 双小齿轮助力式EPS

订单*

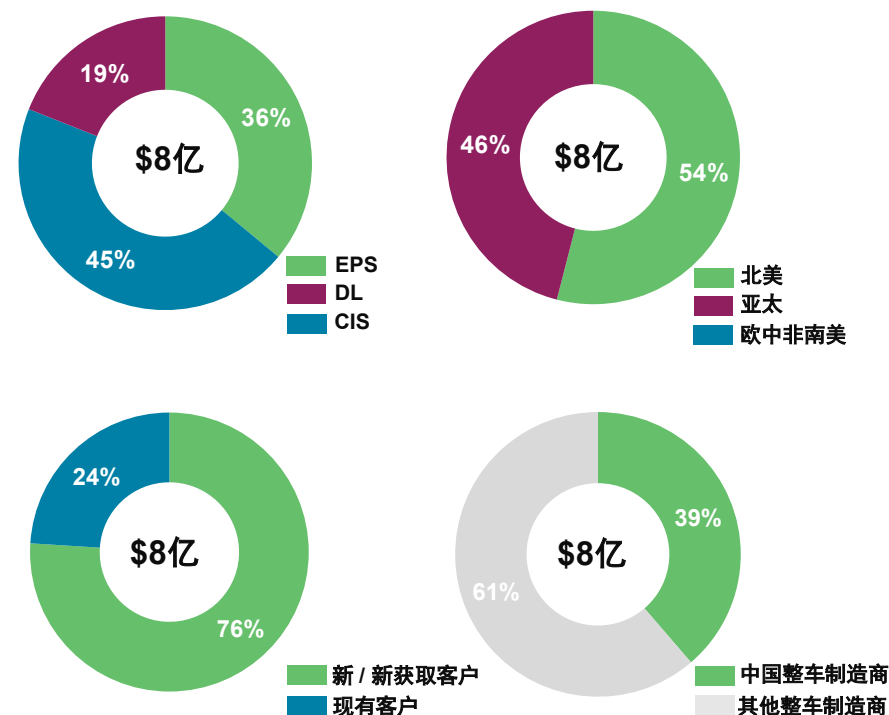
(\$ 亿美元)



* 订单信息是通过我们内部记录编制的，此类信息未经我们的审计师审计或审阅

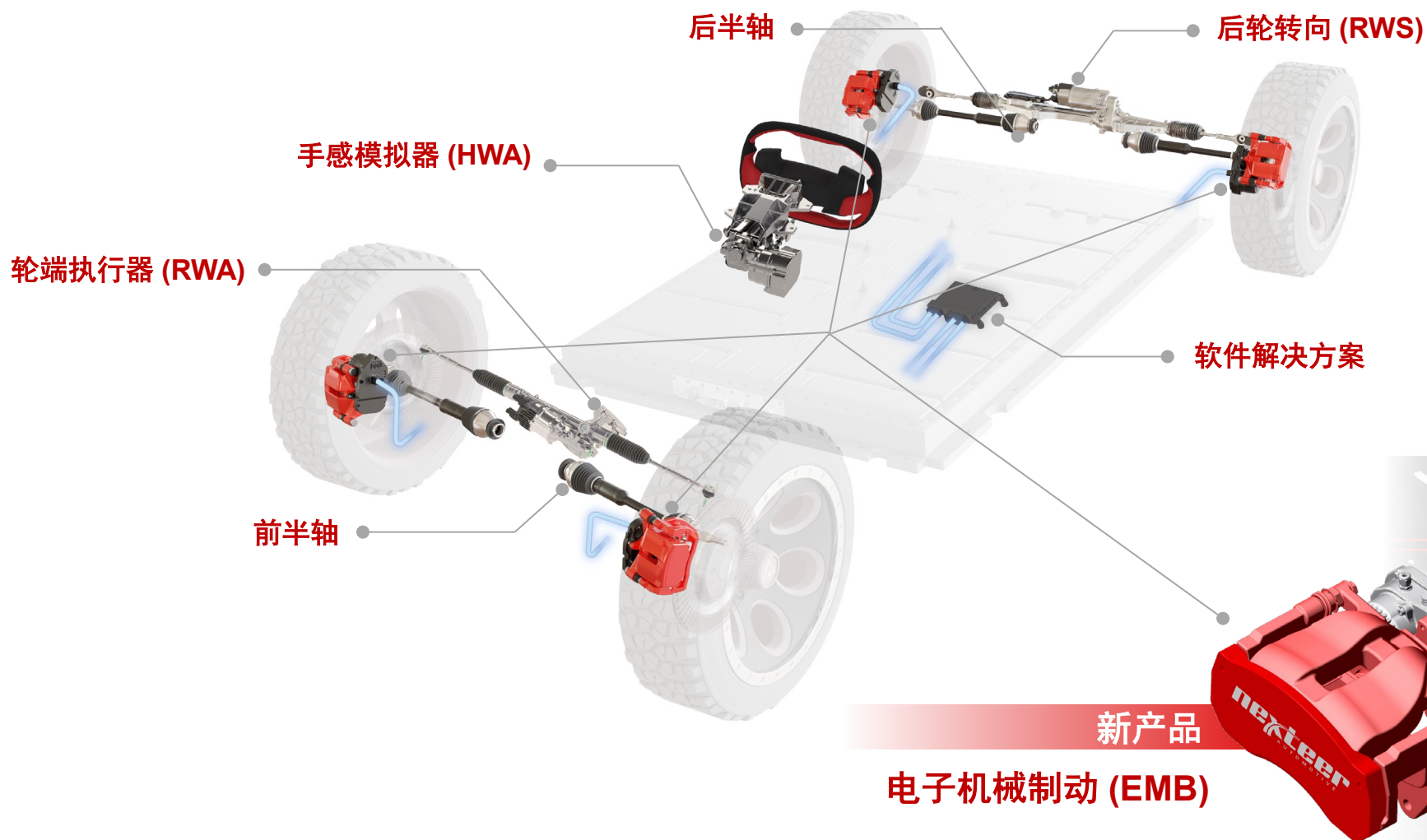
第一季度订单构成

(\$ 亿美元)



“线控运动控制” 底盘产品组合扩展

集成耐世特全系产品的底盘展示



于2025年上海车展首发

应对不断变化的环境

主要关税影响

- ❑ 符合《美墨加协定》的汽车零部件目前免征关税
- ❑ 不符合《美墨加协定》的汽车零部件适用25%关税
- ❑ 进口至美国的汽车零部件适用25%关税
- ❑ 进口至美国的产品面临对等关税
- ❑ 中美双边货运关税

耐世特现状与举措

- ❑ 区域化布局的供应链和制造策略
- ❑ 墨西哥出口至美国的产品大多数符合《美墨加协定》
- ❑ 中美之间贸易敞口极小
- ❑ 正积极与客户及供应商合作，优化我们的供应链，以减少受关税影响的敞口
- ❑ 针对无法豁免的关税成本部分，确保获得客户补偿

2025年考虑事项

- 受亚太区推动，增长跑赢市场
- 利润率持续提升计划稳步推进
- 密切关注关税政策动向，实施全面应对方案
- 战略性拓展“线控运动控制”底盘领域
- 预计年内将获得更多“线控”技术相关订单

盈利增长策略



推动利益相关者价值的明确计划