电动助力转向
与线控转向

管柱与中间轴

驱动系统

线控制动

软件

液压助力转向

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2025年第三季度
业务概况

2025年10月29日

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2025年第三季度订单及全年订单展望

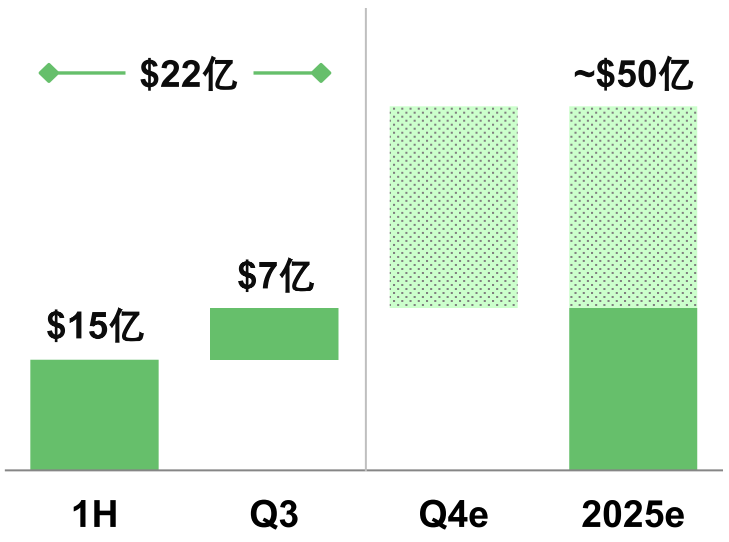
第三季度主要亮点

- *在北美获得一个插电式混合动力皮卡 / SUV项目的REPS订单*
- *持续获得多家来自中国整车制造商的新能源汽车订单*
- *预计第四季度将获得更多线控转向业务*

订单*

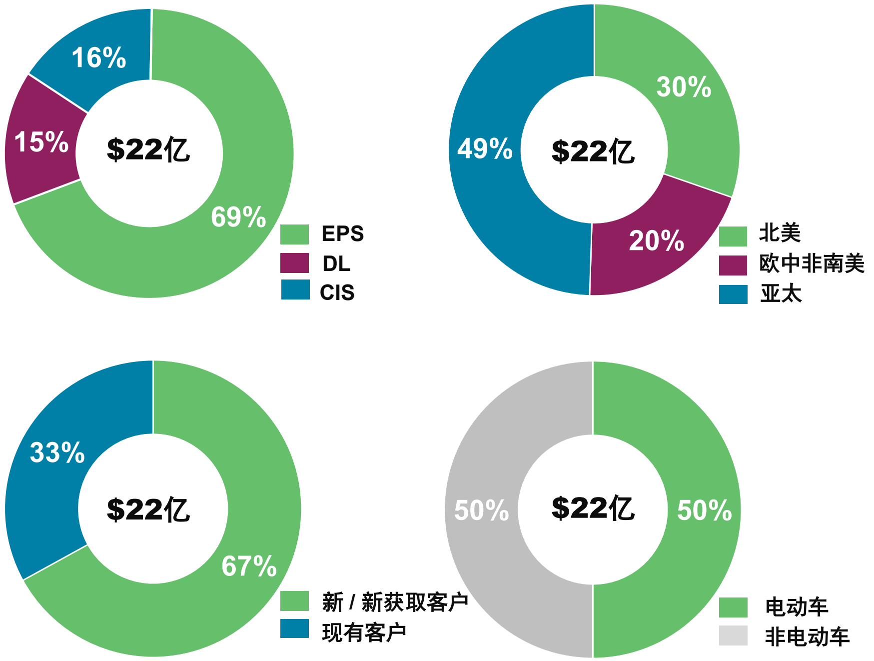
($ 亿美元)

重申全年指引，预计第四季度将有强劲订单流入



年初至今订单构成

($ 亿美元)



** 订单信息是通过我们内部记录编制的，此类信息未经我们的审计师审计或审阅*

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新项目投产

2025年第三季度概要

14个
项目投产

8个
为电动车项目

全部
项目于亚太区投产

10个
全新项目

第三季度主要投产项目

理想 i6 / i8
REPS

极氪 9X
REPS, 半轴

奇瑞 捷途 G700
REPS

理想 L7
管柱

比亚迪 海豹 *
CEPS

奥迪 Q6L e-tron
管柱

吉利 银河 V900
REPS

五菱 星光 730 / 560
CEPS

福特 Bronco
REPS, 管柱

* *出口版本*

EV content included

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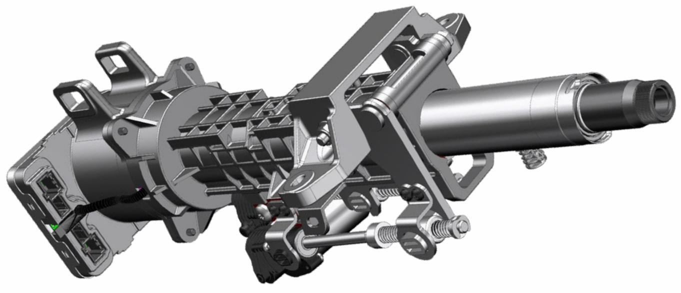
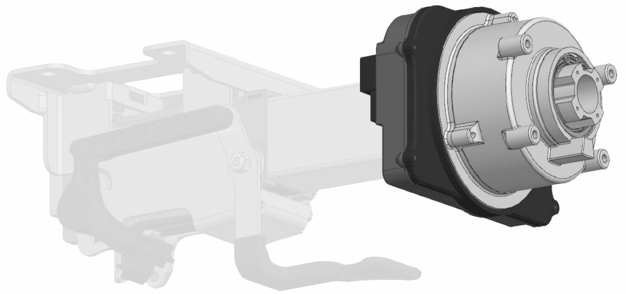
最新线控运动控制 (Motion-by-Wire™) 创新:
直驱式转向手感模拟器 (DD-HWA)

低置直驱手感模拟器



高置直驱手感模拟器



- *高端转向手感*
- *紧凑、轻量化、支持低置与高置设计*
- *安全性升级*
- *自研高性能电机*
- *架构简化*
- *高精度多路角度传感*
- *兼容 48V 与 12V 系统*

突破性创新

转向交互装置几乎可安装在驾驶舱内任意位置！
为创新收纳方案与内饰设计理念创造了可能

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亚太区战略布局扩张与优化

苏州新智能制造项目

耐世特与苏州工业园区管委会正式签署备忘录，以设立耐世特苏州智能制造项目

2025年9月5日

- *产能扩充*
- *供应链协同布局*
- *智能制造助力亚太区增长战略*

柳州新制造基地

耐世特在中国柳州举行新智能制造工厂奠基仪式

2025年7月15日

- *推动制造卓越*
- *产能扩充*
- *优化布局*

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第四季度及全年经营展望

稳步应对动态运营环境

- 预计2025年全球整车制造商产量将比2024年增长2%
- 扩大和优化中国制造布局，以推动亚太区收入持续增长
- 关税成本缓解及寻求客户补偿计划正在进行中
- 重组举措稳步推进，重点提升北美分部盈利能力
- 中国整车制造商的线控运动控制 (Motion-by-Wire™) 订单将迎来更多机遇

盈利增长策略

- 拓展并多元化收入基础
- 强化技术领先地位
- 把握大趋势和投资组合调整
- 优化成本结构
- 有选择地寻求收购和联盟
- 中国和新兴市场

推动利益攸关者价值的明确计划